



The challenges

- Handle long and heavy timber packs at all sites
- Many sites were designed around traditional sideloader & counterbalance forklift operation
- A need to maximise the use of space for unloading and storage both inside and out
- Meet the needs of a growing business within existing facilities
- Sideloader fleet ageing with increasing maintenance costs

Locators' proposal

- Replace traditional sideloaders with 4 way Combilift sideloaders
- Use compact Combilift electric machines indoors to replace old 4 way reach trucks
- Standardisation of equipment types and specifications across all sites where possible
- Implementation of full service and service only maintenance support schemes

The benefits

- Combilift sideloader is able to approach long loads straight on or sideways requiring less space to unload or block stack
- Reduction of emissions overall, zero emissions indoors and lower fuel costs
- New equipment is multi purpose and is suitable for indoor and outdoor work
- Maximising investment as trucks can be moved between sites to meet changing demands
- Cost control and peace of mind



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CASE STUDY

COVERS

Established for over 170 years, family owned timber and building materials merchants Covers Ltd have been in the process of changing their materials handling fleet to 4 way machines for the past 5 years. These Combilift 4 way trucks need less room to unload and stack goods so free up valuable site space.



Locators has looked at each application on its own merit and proposed the right Combilift 4 way machine for the job. The electric trucks are able to work both inside and outside and Combilift trucks now carry out the work of the traditional sideloaders and reach trucks Covers had been operating.

Andrew Waters, Group Purchasing Director for Covers commented, *"Combilift 4 way trucks have helped us to generate the most amount of trade from a fixed amount of space. At our Chichester site we have been able to build a new state of the art workshop facility for our vehicle maintenance by using some of the space we have freed up."*



Adam Conrad, Group Transport Manager for Covers added, *"Every time we look at an application, Locators approach it like a blank canvas and always recommend the best equipment for our business. Locators have proved themselves as a very reliable and proactive service provider by keeping our trucks working and our fleet costs as low as possible."*

Locators supply all types of forklift and also design, supply and install all types of racking and storage systems.