

# Shears Storage Delight

*Warehouse reconfiguration provides an additional 20% pallet capacity*

The business of Bournemouth based Shears Bros (Transport) Ltd continues to grow with an increased demand for their UK and European freight haulage. This increase has put pressure on their warehousing and storage facilities as many customers take advantage of their 'pick and pack' distribution services.

Ian Shears, Managing Director of SBTL commented "We relocated to a new larger warehouse just two years ago and already we were beginning to experience problems with capacity. We did not want to lease more space so we had to make the warehouse more efficient."

Locators have supplied and maintained forklifts for SBTL for many years and have their own in house storage division who design and install all types of racking systems. Locators specialise in warehouse redesign and proposed a narrow aisle racking system to maximise the use of the available space. The racking and aisle lighting in the warehouse were

reconfigured and this resulted in a 20% increase in the number of pallet locations.

Dave Scammell, Storage Systems Engineer for Locators remarked "As well as achieving all of the operational requirements for the warehouse, our proposal had to be within the budget set for reconfiguration. We were able to reuse the existing racking system and supply additional racking of the same type and design. This provided a very cost effective solution."

Locators also supplied an Aisle-Master articulated forklift to work in the new reduced aisle widths. This forklift can work in aisles of just 1.6 metres and has the capability to lift to heights of over 10 metres.

Sarah Wilkins, Area Sales Manager for Locators added "This has been an excellent opportunity for us to become the single source supplier to SBT for all of their materials handling and storage requirements. As well as taking overall responsibility for the design and



**L-R Dave Scammell Locators Ltd, Paul Hounswell Warehouse Manager SBTL, Sarah Wilkins Locators Ltd and Ian Shears SBTL**

installation of the complete project we are able to provide ongoing service support for the forklift and also a full rack maintenance program."

**For further information, please contact  
 Keith Hampton, Marketing Manager,  
 Locators Ltd [keith.hampton@locators.co.uk](mailto:keith.hampton@locators.co.uk)**